



GRETEX CORPORATE SERVICES LIMITED

"Gretex means 10X"

www.gretexcorporate.com

About Us

Gretex Corporate Services Limited ("GRETEX") was established in the year 2008. Since inception, we have aimed to become a one-stop solution for providing Corporate Advisory Services. From its budding time, our goal is to share out of the box ideas and execute them efficiently.

We are SEBI Registered Category – I Merchant Banker and a growing Investment Banker providing bouquet of financial and capital market services to our valued clients spread across the country.

The registered office of GRETEX is situated in Mumbai and branch office in Kolkata.

Our name Gretex

Is the abbreviation for the word "greatest" which inspires us to become the leader in our field.

Our Logo

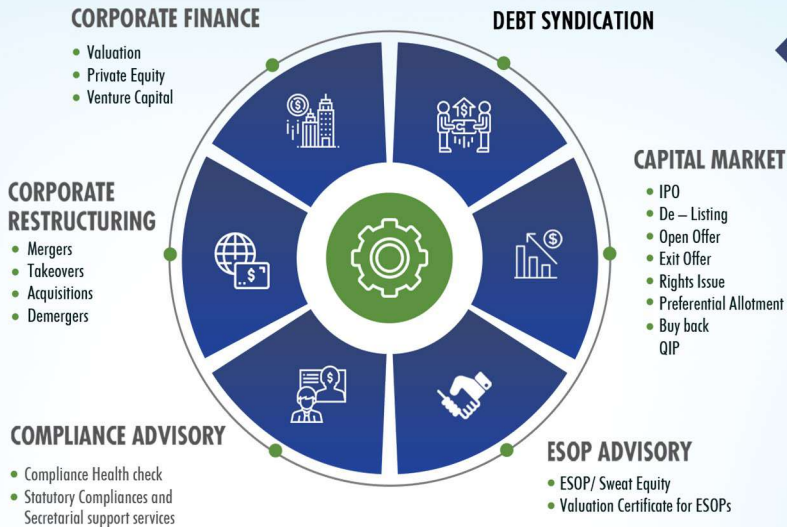
The letter "T" replicates a tree resembling our attitude to provide financial support to the whole world with both hands.

Our motto

Is to provide U the ultimate satisfaction with our out of the box solutions and expertise.



OUR SERVICES



MILESTONE.

Registered as Category-I Merchant Banker with SEBI

2014

2008

- Incorporation of GRETEX

2017

- First SME IPO Listing

2018

- GRETEX Listed first company from Goa on SME Exchange raising INR 1.94 crore
- GRETEX awarded 2nd Position in terms of Listing in SME by BSE for the FY 2018
- So far GRETEX listed 17 Companies on SME Exchange

2020

- Listed 2 IPOs during Covid-19 lockdown

2021

- Listed 1st Startup Company from Bihar raising INR 2.01 crore
- GreteX got listed on BSE SME Platform on August 9, 2021
- Top Performer Merchant banker in SME Segment in India- 2020-21, by BSE

2022

- Fund raised more than INR 316 crores
- 32+ IPOs done as on date
- Awarded as top 5 merchant bankers in 21-22

2023

- 36+ IPOs done till date
- Innokaiz India IPO oversubscribed by 88 times
- Retina Points IPO oversubscribed by 8.17 times
- Comrade Appliances IPO oversubscribed by 71.92 times

P
A
T
H

T
O

S
U
C
C
E
S
S

Management Profile

Promoters

MR. ALOK HARLALKA
Managing Director

Mr. Alok Harlalka is the driving force behind Gretex, having an overall experience of more than 25+ years. and a decade of them in Capital Market & Securities Market. He is the Managing Director of Gretex Corporate Services Limited, Director of Gretex Industries Limited, Director of Gretex Share Broking Private Limited which is a member of BSE limited & also one of the Directors of Association of Investment Bankers of India (AIBI). His dynamic leadership & entrepreneurial spirit has accelerated the growth of Gretex manifold.



MR. ARVIND HARLALKA
Director



Mr. Arvind Harlalka has 30+ years of experience in the field of Accounts, Finance, Marketing, Manufacturing along with varieties of businesses like Merchant Banking, Musical Instruments, Hosiery Garments, Website Designing, Digital Marketing & more than 20 other types of businesses. He is the Managing Director of Gretex Industries Limited, Director of Gretex Share Broking Private Limited & also a Compliance Officer in BSE. Being a driving force behind establishment of Gretex, his contributions & knowledge have taken Gretex to the world of Professionalism & Recognition.

LISTING CRITERIA FOR COMPANIES

Eligibility Criteria for BSE SME and NSE Emerge*

Sr. No. Sr. No.	Particulars	BSE SME	NSE Emerge	Startup **
1	Paid-up capital	Post issue paid up capital shall not be more than Rs. 25 crores.	Post issue paid up capital shall not be more than Rs. 25 crores.	1. Post issue paid up capital shall not be more than Rs. 25 crores. 2. Rs. 1 Crore if not registered with MSME/DIPP Else no lower limit
2	Networth	Positive Networth	–	Positive Networth
3	Net Tangible Asset	It should be Rs. 1.5 Crores	–	–
4	Track Record	At least 3 Years	At least 3 Years	At least 2 Years
5	Website	Mandatory	Mandatory	Mandatory
6	Dematerialization	100% Compulsorily Demat	100% Compulsorily Demat	100% Compulsorily Demat

An issuer not satisfying the condition stipulated above shall be eligible to make an initial public offer only if the issue is made through the book-building process and the issuer undertakes to allot at least 75% of the net offer to QIB and to refund the full subscription money if it fails to do so.

* Detailed updated criteria available on BSE & NSE website.

**Startup listing procedure is the same as SME Listing.

*** Detailed updated criteria mentioned on SEBI website.

Eligibility Criteria for Main Board Listing*

Sr. No.	Particulars	BSE	NSE
1	Min. Post issue paid up capital	It shall be Rs. 10 crore	It shall not be less than Rs.10crores.
2	Min. Issue Size	It shall be Rs. 10 crore	-
3	Min. Market Capitalization	It shall be Rs. 25 crore	It shall be Rs. 25 crore
4	Track Record	-	The company or Promoter or partnership firm or proprietorship firm or LLP must have track record of min 3 years.

Eligibility Criteria for as per ICDR 2018***

Particulars	Guidelines
Net Tangible Assets	Min. Rs. 3 crore. Calculated on restated & consolidated basis, in all the last 3 full years, of which max 50% are held in monetary assets.
Average Operating Profit	Min. Rs. 15 crore. Calculated on restated & consolidated basis, during the last 3 years with operating profit in each of these three years.
Net Worth	Min. Rs. 1 crore in each of the last three full years. Calculated on restated & consolidated basis.
If name changed	If it changed its name within the last 1 year, min. 50% of revenue. Calculated on restated & consolidated basis, for the last 1 full year has been earned by it from activity indicated by its new name.



Enhanced Liquidity



Unlock Value



Reduced Finance Cost



Interest Free Capital

BENEFITS OF LISTING



Employee Stock
Option Plan



Business Expansion



If listed, Migration to
Main Board in 2 years



PAN India Presence

Performance- IPO'S Managed by Gretex



SME IPOs managed by us have performed exceptionally well on business front which in turn has generated enormous wealth for investors.

Particulars	Amount (INR crore)	Particulars	Amount (INR crore)
Issue Size of all IPOs managed by Gretex Corporate Services Limited.	439.00	Market Cap of SME IPO Companies managed by Gretex (At the time of Listing)	485.57
Current Value of Issue Size of all IPOs managed by Gretex Corporate Services Limited. (As on July 03, 2023)	878.24	Market Cap of SME IPO Companies managed by Gretex (As on July 03, 2023)	3355.22

TOP 15 IPO Performances

Sr. No.	Company Name	Industry	Issue Price (in Rs.)	52 Week High (in Rs.)	CMP *	Market Cap. (in crores.) *	Appreciation
1	B & B Triplewall Containers Limited	Corrugated Box Mfg.	36.00	313.40	236.55	462.00	557.00%
2	Aaron Industries Limited	Lift Mfg.	38.00	260.35	222.40	213.00	485.00%
3	Clara Industries Limited	Packaging	43.00	247.50	192.00	58.05	347.00%
4	Yug Décor Limited	Adhesives Mfg.	26.00	94.75	75.00	37.68	188.00%
5	PlatinumOne Business Services Limited	BPO	92.00	320.50	235.00	36.55	155.00%
6	Goel Food Products Ltd	Food & Beverage	72.00	202.00	178.00	51.28	147.00%
7	Deep Polymers Limited	Plastic Mfg.	40.00	251.00	91.00	190.00	128.00%
8	Anuroop Packaging Limited	Packaging	13.00	50.00	29.00	36.00	123.00%
9	Diggi Multitrade Limited	Brokerage Services	13.00	28.00	25.00	26.13	92.00%
10	MAC Hotels Limited	Hotel	24.00	39.80	44.20	11.34	84.00%
11	Riddhi Corporate Services Limited	BPO	130.00	587.00	237.00	338.00	82.00%
12	Comrade Appliances Ltd	Electrical Appliances	54.00	91.35	94.00	21.41	74.00%
13	Sailani Tours N Travels Ltd	Travel	15.00	68.60	26.00	16.13	73.00%
14	Innokaiz India Limited	Event Management	78.00	155.61	133.00	157.00	71.00%
15	Steelman Telecom Limited	Telecom	96.00	270.00	160.00	152.06	67.00%

*CMP: Current Market Price
As on July 03, 2023 taken from BSE & NSE Website

SOME OF OUR PRESTIGIOUS CLIENTS



VALUATIONS

Looking to hire a **Merchant Banker** to value your company?

Valuation is a process by which a company's worth is determined based on the historical and projected future financials. There are numerous methods of valuation each serving a different purpose, out of which most common methods are as follows:-

- 1. NAV**
- 2. DCF**
- 3. PEVC**



Gretex plays very significant role and it has expertise in Valuation. It understands the purpose behind valuing a company, does financial analysis, applies appropriate valuation methodologies, forecasts company's performance, analyzes industry trends and follows every step until the preparation of valuation report.

SOME OF OUR VALUEABLE CUSTOMERS



Head Office:

Office No. 13, 1st Floor
(New Bansilal Building), 9-15
Homi Modi Street, Fort, Near BSE
Mumbai – 400 001

Phone : +91 22 4002 5273

E- mail: info@gretexgroup.com



Corporate Office:

B Wing 1220, ONE BKC
G Block BKC
Bandra Kurla Complex
Bandra East
Mumbai – 400051



Branch Offices

Kolkata: 90, Phears Lane, 5th Floor
Kolkata – 700 012
Phone : +91 33 4006 9278
E-mail: info@gretexgroup.com



Chennai: 3E, 3rd Floor, Jamal Fazal Chambers
26 Greams Road, Thousand Lights
Chennai, Tamil Nadu- 600006

