

**THIS IS AN ABRIDGED PROSPECTUS CONTAINING SALIENT FEATURES OF THE PROSPECTUS. YOU ARE ENCOURAGED TO READ GREATER DETAILS AVAILABLE IN THE PROSPECTUS.**

**THIS DOCUMENT CONSISTS OF TWO PAGES OF APPLICATION FORM ALONG WITH INSTRUCTIONS AND SIX PAGES OF ABRIDGED PROSPECTUS. PLEASE ENSURE THAT YOU HAVE RECEIVED ALL THE PAGES.**

You may obtain a physical copy of the Application form and the Prospectus from stock exchange, our Company, Lead Manager, Non-Syndicate Registered Brokers, Registrar and Share Transfer Agent, Underwriters, Bankers to the Issue or Self Certified Syndicate Banks. You may also download the Prospectus from the websites of Securities and Exchange Board of India ('SEBI'), Lead Manager and Stock Exchange where the equity shares are proposed to be listed (Stock Exchange) that is www.sebi.gov.in; www.gretexcorporate.com, and www.bseindia.com respectively. All capitalized terms used herein and not specifically defined shall have the same meaning as ascribed to them in the Prospectus.



## **MAC HOTELS LIMITED**

**CIN: U55101GA1990PLC001100**

**(hereinafter referred as "Our Company"/ "The Company"/ "The Issuer")**

**Registered Office:** First Floor, Beach Plaza (Annexee), Nomxin, Caranzalem, Ilhas, Panaji - 403001, Goa, India

**Tel No.:** 0832 2464299; **FAX:** NA; **Email:** investor@machotels.net; **Website:** www.machotels.net

**Contact Person:** Ms. Priyanka Sen, Company Secretary and Compliance Officer.

**PROMOTER OF OUR COMPANY:** EDGAR COTTA, EDWIN COTTA AND HOTEL MIRAMAR COMFORT PRIVATE LIMITED

### **ISSUE DETAILS, LISTING AND PROCEDURE**

**PUBLIC OFFER OF 8,10,000 EQUITY SHARES OF FACE VALUE OF Rs. 10 EACH ("EQUITY SHARES") OF MAC HOTELS LIMITED (THE "COMPANY" OR "ISSUER") FOR CASH AT A PRICE OF Rs. 24/- PER EQUITY SHARE (INCLUDING A SHARE PREMIUM OF Rs. 14/- PER EQUITY SHARE), AGGREGATING UPTO Rs. 194.40 LAKHS ("THE OFFER"), COMPRISING AN OFFER FOR SALE OF 8,10,000 EQUITY SHARES BY HOTEL MIRAMAR COMFORT PRIVATE LIMITED (REFERRED TO AS THE "PROMOTOR/SELLING SHAREHOLDER) AGGREGATING UPTO Rs. 194.40 LAKHS BY THE PROMOTOR/SELLING SHAREHOLDER ("OFFER FOR SALE"). THE OFFER COMPRISES OF 42,000 EQUITY SHARES OF FACE VALUE RS. 10 EACH FOR CASH AT A PRICE OF Rs. 24/- PER EQUITY SHARE, AGGREGATING Rs. 10.08 LAKHS WHICH WILL BE RESERVED FOR SUBSCRIPTION BY THE MARKET MAKER TO THE OFFER (THE "MARKET MAKER RESERVATION PORTION"). THE OFFER LESS MARKET MAKER RESERVATION PORTION I.E. OFFER OF 7,68,000 EQUITY SHARES OF FACE VALUE OF Rs. 10/- EACH FOR CASH AT A PRICE OF Rs. 24/- PER EQUITY SHARE, AGGREGATING Rs. 184.32 LAKHS IS HEREINAFTER REFERRED TO AS THE "NET OFFER". THE OFFER AND THE NET OFFER WILL CONSTITUTE 27.00% AND 25.60%, RESPECTIVELY OF THE POST OFFER PAID UP EQUITY SHARE CAPITAL OF OUR COMPANY. These equity shares are proposed to be listed on SME Platform of BSE Limited ('BSE SME) (Designated Stock Exchange).**

The minimum lot size for the IPO is 6,000 equity shares. Details about the basis for the Offer Price will be available on the website of BSE Limited i.e. www.bseindia.com

#### **Procedure:**

If you wish to know about processes and procedures applicable to public issues, you may request for a copy of the General Information Document (GID) from the LM or download it from the website of BSE (www.bseindia.com) and LM (www.gretexgroup.com)

#### **ELIGIBILITY FOR THE ISSUE - Regulation 26(1)/ 26(2) of SEBI (ICDR) Regulations, 2009**

Whether the company is compulsorily required to allot at least 75% of the net offer to public, to qualified institutional buyers – **No. This being an offer under Chapter XB of SEBI (ICDR) Regulations, 2009; Regulation 26(1) / 26(2) of SEBI (ICDR) Regulations, 2009 are not applicable. The company is eligible for the issue in terms of Regulation 106(M)(1) of SEBI (ICDR) Regulations, 2009.**

#### **INDICATIVE TIMETABLE**

**The below dates are indicative. However actual dates may vary.**

Offer Opening Date	Wednesday, September 19, 2018	Unblocking of funds from ASBA Account	On or Before Monday, October 01, 2018
Offer Closing Date	Tuesday, September 25, 2018	Credit of Equity Shares to demat accounts of Allottees	On or Before Wednesday, October 03, 2018
Finalisation of basis of allotment with the Designated Stock Exchange	On or Before Friday, September 28, 2018	Commencement of trading of Equity Shares on the Stock Exchange	On or Before Thursday, October 04, 2018

The above time table, other than offer opening and closing dates, is indicative in nature and does not constitute any obligation on the Company or the LM. While our Company shall ensure that all the steps for completion of all the necessary formalities for the listing and trading of our equity shares on the SME Platform of BSE are taken within 6 working days of the offer closing date, the time table may change due to various factors such as extension of the offer period by the Company or any delay in receiving final listing and trading approval from the BSE. The commencement of the trading of Equity shares will be entirely at the discretion of the BSE Limited (BSE SME) in accordance with the applicable laws.

#### **GENERAL RISKS**

Investments in equity and equity-related securities involve a degree of risk and investors should not invest any funds in this Offer unless they can afford to take the risk of losing their investment. Investors are advised to read the risk factors carefully before taking an investment decision in this Offer. For taking an investment decision, investors must rely on their own examination of the Issuer

and this Offer, including the risks involved. The Equity Shares have not been recommended or approved by the Securities and Exchange Board of India (“SEBI”), nor does SEBI guarantee the accuracy or adequacy of the contents of the Prospectus. Specific attention of the investors is invited to the section titled “Risk Factors” at page 14 of the Prospectus and on page 8 of this Abridged Prospectus

### PRICE INFORMATION OF LEAD MANAGER

#### DISCLOSURE OF PRICE INFORMATION OF PAST ISSUES HANDLED BY GRETEX CORPORATE SERVICES PRIVATE LIMITED

Sr. No.	Issuer Name	Issue Size (Cr)	Issue Price (in Rs.)	Listing Date	Opening Price on Listing Date	+/- % change in closing price, [+/- % change in Closing benchmark] 30th calendar days from listing	+/- % change in closing price, [+/- change in closing benchmark] 90th calendar days from listing	+/- % change in closing price, [+/- % change in closing benchmark]- 180th calendar days from listing
1	Dhruv Wellness Limited	5.56	20.00	12-09-2017	19.60	2.82, [0.07]	2.56, [4.03]	7.18, [5.47]
2	A&M Febcon limited	6.68	18.00	14-09-2017	18.00	-11.11, [1.21]	-23.89, [2.52]	-37.50, [5.01]
3	Sagar Diamonds Limited	15.21	45.00	26-09-2017	45.00	-21.55, [4.90]	-6.85, [7.63]	-38.05, [4.64]
4	Siddharth Education Services Limited	10.88	35.00	12-10-2017	36.90	20.83, [2.65]	0.24, [6.99]	-34.05, [5.28]
5	Diggi Multitrade Limited	3.38	13.00	22-12-2017	13.25	-1.00, [5.47]	-22.87, [-2.75]	-41.90, [4.73]
6	Kids medical Limited	6.00	30.00	22-12-2017	32.40	-2.47, [5.47]	63.61, [-2.75]	-16.45, [4.73]
7	Suumaya Life Style Limited	13.84	18.00	04-06-2018	18.00	2.52, [1.33]	N.A.	N.A.
8	Debock Sales and Marketing Limited	4.44	20.00	05-06-2018	20.95	-18.18, [1.48]	N.A.	N.A.
9	Deep Polymers Limited	15.24	40.00	23-08-2018	41.90	N.A.	N.A.	N.A.
10	Aaron Industries Limited	4.78	38.00	03-09-2018	38.50	N.A.	N.A.	N.A.

**Notes:**

- a. The BSE SENSEX & CNX NIFTY are considered as the Benchmark Index.
- b. Price on BSE/NSE are considered for all the above calculations
- c. In case 30th, 90th and 180th day is not a trading day, closing price on BSE/NSE of the next trading day has been considered. The following scrips have fallen under this category:
  - a) *A&M Febcon Limited*
  - b) *Siddharth Education Services Limited*
  - c) *Diggi Multitrade Limited*
  - d) *Kids Medical Limited*
  - e) *Suumaya Lifestyle Limited*
  - f) *Sagar Diamonds Limited*
  - g) *Dhruv Wellness Limited*
  - h) *Debock Sales and Marketing Limited*
- d. In case 30th, 90th and 180th day, scrips are not traded then last trading price has been considered. The following scrips have fallen under this category:
  - a) *Dhruv Wellness Limited*
  - b) *Sagar Diamonds Limited*
  - c) *A&M Febcon Limited*
  - d) *Siddharth Education Services Limited*
  - e) *Diggi Multitrade Limited*
  - f) *Kids Medical Limited*

As per SEBI Circular No. CIR/CFD/DIL/7/2015 dated October 30, 2015, the above table should reflect maximum 10 issues (Initial Public Offers) managed by the lead manager. Hence, disclosures pertaining to recent 10 issues handled by the lead manager are provided.

<b>Names of Lead Manager and contact details (telephone and email id)</b>	<b>GRETEX CORPORATE SERVICES PRIVATE LIMITED</b> Registered Office: 102, 1st Floor, Atrium-2, Behind Courtyard Marriott Hotel, Andheri Kurla Road, Hanuman Nagar, Andheri- East, Mumbai-400093, Maharashtra, India. Tel No: +91 33 4006 9278 Email: info@gretexgroup.com Website: www.gretexcorporate.com Contact person: Ms. Kritika Rupda SEBI Registration No.- INM000012177
<b>Names of Syndicate Members</b>	Not Applicable
<b>Name of Registrar to the Issue and contact details (telephone and email id)</b>	<b>BIGSHARE SERVICES PRIVATE LIMITED</b> Address: 1st Floor, Bharat Tin Works Building, Opp. Vasant Oasis, Makwana Road, Marol, Andheri East, Mumbai – 400 059 Tel: +91 22 6263 8200, Fax: +91 22 6263 8299 Email: ipo@bigshareonline.com Website: www.bigshareonline.com Contact Person: Mr. Nilesh S Chilke SEBI Registration No.: INR000001385
<b>Name of Statutory Auditor</b>	M/s. Milind Kulkarni & Associates, Chartered Accountants
<b>Name of Peer Reviewed Auditor</b>	M/s. N. K. Aswani & Co., Chartered Accountants
<b>Name of Credit Rating Agency and the rating or grading obtained, if any</b>	Not Applicable
<b>Name of Debenture trustee, if any</b>	Not Applicable
<b>Self Certified Syndicate Banks</b>	The list of banks is available on <a href="http://www.sebi.gov.in/sebiweb/home/detail/32791/no/List-of-Self-Certified-Syndicate-Banks-under-the-ASBA-facility">http://www.sebi.gov.in/sebiweb/home/detail/32791/no/List-of-Self-Certified-Syndicate-Banks-under-the-ASBA-facility</a>
<b>Non Syndicate Registered Brokers</b>	You can submit Application Forms in the Issue to Registered Brokers at the Broker Centres. The details of such Broker Centres, along with the names and contact details of the Registered Brokers are available on the website of the Stock Exchange ( <a href="http://www.bseindia.com">www.bseindia.com</a> ).
<b>Details regarding website address(es)/link(s) from which the investor can obtain list of registrar to issue and share transfer agents, depository participants and stock brokers who can accept application from investor (as applicable)</b>	The details of the Designated Registrar and Share Transfer Agents Locations and Designated Collecting Depository Participant Locations, along with their names and contact details are available on the websites of the Stock Exchange ( <a href="http://www.bseindia.com">www.bseindia.com</a> ) and updated from time to time.

## PROMOTERS OF ISSUER COMPANY

### **Mr. Edgar Maximiano Do Rosario Cotta,**

Edgar Maximiano Do Rosario Cotta, aged 49 years, is the Promoter and Managing Director of our Company. He is one of the subscribers of Memorandum of Association of our Company. He has been designated as Managing Director on September 01, 2017. He holds a Degree of Master of Arts from Karnatak University. He has approx. 25 years of experience in Hotel Industry. He has been instrumental in formulating the business strategies of our Company.

### **Mr. Edwin E R Cotta**

Edwin E R Cotta, aged 49 years, is the Promoter, Chairman and Whole Time Director of our Company. He has been the Director of the Company since incorporation and is also one of the subscribers of Memorandum of Association of our Company. He has been designated as Chairman and Whole Time Director on September 01, 2017. He has approx. three decades of experience in the field in which company operates. He is entrusted with the responsibility of looking after the overall management and operates the Company.

### **Hotel Miramar Comfort Private Limited**

Hotel Miramar Comfort Private Limited (HMCPL) was incorporated as a private limited company under the provisions of the Companies Act, 1956 vide Certificate of Incorporation dated on January 28, 1987 bearing registration No. 000704. The registered office of company is situated at Beach Plaza (Annexee), First Floor Nomoxin, Carazalem, Ilhas, Panaji – 403 002, Goa, India. The Corporate Identification Number of the company is U55101GA1987PTC000704. The company is engaged in the business of Hotels & restaurants and also the holding company of the issuer.

## BUSINESS MODEL/BUSINESS OVERVIEW AND STRATEGY

Our Company was originally incorporated as “Mac Hotels Private Limited” at Panaji, Goa as a Private Limited Company under the provisions of the Companies Act, 1956 vide Certificate of Incorporation dated December 20, 1990 issued by Registrar of Companies, Goa. Subsequently, our Company was converted into Public Company and the name of our Company was changed to “Mac Hotels Limited” in the year August 10, 2017. The Corporate Identification Number of our Company is U55101GA1990PLC001100.

We are primarily engaged in the business of owning, operating and managing hotels, restaurants and resorts in Goa since last 25 years. Our Company has been incorporated with the main object to carry on the business of hotels, restaurant, café, caravan site, apartment house-keeper etc and related services. Our Hotels and Resorts are tourist destinations for domestic as well as international tourists and are one of the frequented hotels in Goa.

The registered office of our Company is located at First Floor, Beach Plaza (Annexee), Nomxin, Caranzalem, Ilhas, Panaji – 403 001, Goa, India. At present, we operate and manage one resort under the name “Resort Park Avenue” in Goa which is located at Umta Wado, Near Infantaria Bakery, Baga Road, Calangute, Bardez, Goa – 403 516.

Our Promoters i.e. Edwin E R Cotta and Edgar Maximiano Do Rosario Cotta are having experience of 25 years in the Hospitality Industry especially Hotels and Restaurants Segment. Our promoters have been instrumental in determining the vision and growth strategies for our Company. Our Corporate Promoter Hotel Miramar Comfort Private Limited is also engaged in Hospitality Business.

Our Company has entered into Management Services Agreement (OYO Agreement) with Alcott Town Planners Private Limited on September 09, 2017 for providing the services such as - Managing the day to day operations of the property, manage maintenance and supervision of the property, providing food and beverages services.

We value our customers and aim to exceed customer expectations by fulfilling valuable commitments. Our customer-oriented approach and cordial relations with them are the key strengths of our company. We continuously aspire for great heights which not only showcase our signature of success in the present but also leave a mark for future.

### **Business Strategy:**

1. Improving our functional efficiency
2. Customer Satisfaction
3. Brand Image
4. Leveraging our market skills and relationship

For, Further details, please refer Chapter title “Our Business” on Page 83 of the Prospectus

## BOARD OF DIRECTORS

Sr. No.	Name	Designation (Independent/ Whole time/ Executive/ Nominee)	Experience including current/ past position held in other firms
1.	Edgar Maximiano Do Rosario Cotta	Managing Director	Mr. Edgar Maximiano Do Rosario Cotta, aged 49 Years, is the Promoter of our company. He has been associated with our company since incorporation. He was initially appointed as Director of Our Company on March 08, 2006. He was then designated as Managing Director of our Company w.e.f September 01, 2017 for a period of three years. He has completed his Maters in Arts from Karnatak University. He has an experience of around 25 years in Hotel Industry. He has been instrumental in formulating the business strategies of our Company. He looks after the sales and business development of our Company.
2.	Edwin E R Cotta	Chairman & Whole Time Director	Mr. Edwin E R Cotta, aged 49 Years, is the Promoter, Chairman & Whole Time Director of our Company. He has been the Director of our company since incorporation of our company. He has also completed his Maters in Arts from Karnatak University. He has an experience of around more than 12 years in the field of Hotel Management. He is responsible for designing and implementing the core concept of Hotel Management and creating the core systems to help bring the complete customers’ satisfaction in all parameters of the industry.
3.	Ingrid Cotta	Non-Executive Director	Mrs. Ingrid Cotta, aged 63 Years, is the Non-Executive Director of our Company. She holds Master’s degree of Arts from Bombay University. She looks after the House Keeping Services of Resort Park Avenue. She is responsible for planning, organizing and developing the overall operation of the housekeeping department in accordance with federal, state and local standards and guidelines along with assuring the highest degree of quality guest care maintenance at our Resort Park Avenue. She has an experience of around 20 years in Housekeeping.



Sr. No.	Name	Designation (Independent/ Whole time/ Executive/ Nominee)	Experience including current/ past position held in other firms
4.	Blaise Lawrence Costabir	Independent Director	Mr. Blaise Lawrence Costabir, aged 54 Years, has been appointed as Independent Director of our Company w.e.f August 30, 2017. He has completed Master in Business Administration from Asian Institute of Management, Manila. He has over 25 years of experience in the manufacturing industry. He has been profiled in many top-rated business magazines including Business India and Business Goa. In addition to his technical excellence, he has also developed operational efficiencies, excellent strategic and leadership skills.
5.	Ephrem Frederick Mendanha	Independent Director	Mr. Ephrem Frederick Mendanha, aged 66 years, has been appointed as Independent Director of our Company w.e.f April 07, 2017. He is a Graduate in Science and a Post Graduate in Law from the University of Madras. He has worked as a Deputy General Manager with Union Bank of India for 33 years and has a varied experience in Banking and Administration fields. He is an experience in International Banking and Foreign Exchange. He has also served as Faculty and Head of the Forex Department in the Banks Apex Staff College at Bengaluru. He has also played a prominent role in the activities of Foreign Exchange Dealers Association of India

#### THE OBJECTS OF THE OFFER ARE

The object of the Offer is to achieve the benefits of listing the Equity Shares on the Designated Stock Exchange and for the sale of 8,10,000 Equity Shares by the Selling Shareholder (“Hotel Miramar Comfort Private Limited” or “HMCPL”).

Further, our Company expects that the listing of the Equity Shares will enhance our visibility and brand image among our existing and potential customers and provide liquidity to the existing shareholders. Our Company will not receive any proceeds of the Offer and all the proceeds will go to the Selling Shareholder.

Name of monitoring agency, if any: Not Applicable

Terms of Issuance of Convertible Security, if any: Not Applicable

#### SHAREHOLDING PATTERN

Sr. No.	Particulars	Pre-Offer number of shares	% Holding of Pre-Offer
1.	Promoter & Promoter Group	30,00,000	100%
2.	Public	-	-
3.	Non Promoter Non Public	-	-
	<b>Total</b>	<b>30,00,000</b>	<b>100%</b>

Number/amount of equity shares proposed to be sold by selling shareholders, if any: 8,10,000 Equity Shares

#### RESTATED AUDITED FINANCIALS

##### Standalone

(Rs. In Lacs, except per share data)

Particulars	For the year ended March 31,				
	2014	2015	2016	2017	2018
Total income from operations (net)	141.76	193.10	188.32	310.13	416.07
Net Profit / (Loss) before tax and extraordinary items	9.45	7.61	8.49	19.96	55.17
Net Profit / (Loss) after tax and extraordinary items	8.83	8.76	8.43	13.05	40.76
Equity Share Capital	32.53	32.53	32.53	300.00	300.00
Reserves and Surplus	(28.03)	(19.27)	(10.85)	2.20	42.96
Share Application Money Pending Allotment	-	-	-	-	-
Net worth	4.51	13.26	21.69	302.20	342.96
Basic & Diluted earnings per share (Rs.) after Bonus Issue	2.71	26.91	25.90	3.84	1.36
Return on net worth (%)	195.86	66.02	38.85	4.32	11.88
Net Asset Value Per Share (Rs.)	1.39	4.08	6.67	10.07	11.43

## INTERNAL RISK FACTORS

### The below mentioned risks are top 10 risk factors as per the Prospectus:

1. There are several outstanding litigations against Our Company and our Promoters. Any adverse decision in such proceeding may render us liable to liabilities / penalties and may adversely affect our business, cash flows and results of operations.
2. We face competition in our business from organized and unorganized players, which may adversely affect our business operations and financial condition.
3. Some of our corporate records including forms filed with the Registrar of Companies are not traceable. We cannot assure you that these forms filings will be available in the future or that we will not be subject to any penalties imposed by the relevant regulatory authority in this respect.
4. Our Company has made non-compliances and lapsed/made delay in certain filings under various Statutory Acts applicable to it in the past years.
5. Our Company has not complied with certain statutory provisions under Companies Act. Such non-compliances/lapses may attract penalties. Our resort has certain fixed costs that we may not be able to adjust to in a timely manner in response to a reduction in demand and revenues, and rising expenses could materially adversely affect our business, financial condition and results of operations.
6. The hotel industry is cyclical and sensitive to changes in the economy and this could have a significant impact on our operations and financial results.
7. Reduction or less than anticipated stay by guests or members at our properties may result in a loss of revenue generation opportunities and adversely impact our revenues.
8. The Promoter Group of our Company has been identified to the limited extent of information made available by our Promoters.
9. The hospitality industry is affected by consumer preferences and perceptions. Changes in these preferences and perceptions may affect the demand for our properties and adversely affect our operations.
10. Our Company has not created provision for gratuity in the financial statement.

## SUMMARY OF OUTSTANDING LITIGATION, CLAIMS AND REGULATORY ACTION

- A. Total number of outstanding litigations against the company and amount involved: - **NIL**
- B. Brief details of top two material outstanding litigations against the company and amount involved: **NIL**
- C. Regulatory Action, if any - disciplinary action taken by SEBI or stock exchanges against the Promoters / Group companies in last 5 financial years including outstanding action, if any: – **NIL**
- D. Brief details of outstanding criminal proceedings against Promoters: – **NIL**

## ANY OTHER IMPORTANT INFORMATION AS PER LEAD MANAGER / ISSUER COMPANY

NIL

## DECLARATION BY THE COMPANY

We hereby declare that all relevant provisions of the Companies Act, 1956, the Companies Act, 2013 and the guidelines/regulations issued by the Government of India or the guidelines/regulations issued by the Securities and Exchange Board of India, established under section 3 of the Securities and Exchange Board of India Act, 1992, as the case may be, have been complied with and no statement made in the Prospectus is contrary to the provisions of the Companies Act, 1956, the Companies Act, 2013, the Securities and Exchange Board of India Act, 1992 or rules made or guidelines or regulations issued there under, as the case may be. We further certify that all statements in the Prospectus are true and correct.

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**IN THE NATURE OF ABRIDGED PROSPECTUS – MEMORANDUM CONTAINING SALIENT FEATURES OF THE PROSPECTUS  
APPLICANT’S UNDERTAKING FOR REVISION FORM**

I/We (on behalf of joint applicants, if any) confirm that the Acknowledgement slip for my/our applications are enclosed for the revisions which are being requested. I/We agree to be bound by all the terms & conditions mentioned in the Bid cum Application Form submitted earlier by me/us.

I/We (on behalf of joint applicants, if any) authorise you to reject this Application Revision Form, in case any of the details of my existing Applications as appearing on the electronic system system of the stock exchange do not tally with the details given in this Revision Form.

**INSTRUCTIONS FOR FILLING UP THE APPLICATION REVISION FORM**

1. Name of Sole/ First Applicant should be exactly the same as it appears in the depository records.
2. Total Amount payable must be calculated for the Equity Shares applied for at Offer Price. Total amount to be paid must be calculated net of total amount paid at the time of submission of Application Form. Applicants, please ensure that your Bank has notified an SCSB Branch in the city where Application Form is being submitted.
3. Only the first applicant is required to sign the Application Form /Revision Form. Thumb impressions and signatures other than in the languages specified in the Eighth Schedule to the Constitution of India must be attested by a Magistrate or a Notary Public or a Special Executive Magistrate under official seal. If the first applicant is not the account holder, ensure that the Application Form is signed by the account holder.
4. Other Instructions: a. Revision to application must be made only in the prescribed Revision Form, as applicable. b. Applications must be completed in full, in BLOCK LETTERS in ENGLISH. Applicants should note that the Syndicate Members/ SCSBs/Collecting Agents/Registered Brokers/RTA/CDP will not be liable for errors in data entry due to incomplete or illegible Revision Forms. c. Ensure that Acknowledgement slip for your Application has and any other applicable documents in support of the revision are attached with the Revision Form; and d. Applicant shall only be required to pay the amount in excess of their original application Amount (if any) upon an upward revision of their Application.

**OFFER STRUCTURE**

Particulars of the Offer	Net Offer to Public*	Market Maker Reservation Portion
<b>Number of Equity Shares</b>	7,68,000 Equity Shares	42,000 Equity Shares
<b>Percentage of Issue Size available for allocation</b>	94.81% of the Offer Size	5.19% of the Offer Size
<b>Basis of Allotment / Allocation if respective category is oversubscribed</b>	Proportionate subject to minimum allotment of 6000 Equity Shares and further allotment in multiples of 6000 Equity Shares each.  For further details please refer to “Basis of Allotment” under chapter titled “Offer Procedure” on page 240 of the Prospectus.	Firm Allotment
<b>Mode of Application</b>	Through ASBA Process Only	Through ASBA Process Only
<b>Mode of Allotment</b>	Compulsorily in dematerialised form.	Compulsorily in dematerialised form.
<b>Minimum Application Size</b>	<b>For QIB and NII:</b> Such number of Equity Shares in multiples of 6000 Equity Shares such that the Application Value exceeds Rs. 2,00,000. <b>For Retail Individuals:</b> 6000 Equity Shares	42,000 Equity Shares of Face Value Rs.10.00
<b>Trading Lot</b>	6000 Equity Shares	6000 Equity Shares. However, the Market Makers may accept odd lots if any in the market as required under the SEBI (ICDR) Regulations, 2009.

\*As per Regulation 43(4) of the SEBI (ICDR) Regulations, in an issue made other than through the book building process, allocation in the net offer to public category shall be made as follows:

- (a) minimum fifty per cent. to retail individual investors; and
- (b) remaining to:
  - (i) individual applicants other than retail individual investors; and
  - (ii) other investors including corporate bodies or institutions, irrespective of the number of specified securities applied for;
- (c) the unsubscribed portion in either of the categories specified in clauses (a) or (b) may be allocated to applicants in the other category.

For the purpose of sub-regulation 43 (4), if the retail individual investor category is entitled to more than fifty per cent. on proportionate basis, the retail individual investors shall be allocated that higher percentage.

**COMMON APPLICATION FORM**

**MAC HOTELS LIMITED - INITIAL PUBLIC OFFER - REVISION - NR**

Registered Office: First Floor, Beach Plaza (Annexe), Nomxin, Caranzalem, Ilhas, Goa, Panaji - 403001, Goa, India; Tel. No: 0832-2464299; Fax No.: NA; CIN: U55101GA1990PLC001100; E-mail: investor@machotels.net; Website: www.machotels.net

**FOR NON-RESIDENT INCLUDING ELIGIBLE NRIs, FPIs or FVCIs ETC. APPLYING ON A REPATRIATION BASIS**



To,  
The Board of Directors  
MAC HOTELS LIMITED

**FIXED PRICE SME ISSUE**  
**ISIN - INE004Z01011**

Application Form No. \_\_\_\_\_

Date : \_\_\_\_\_

BROKER'S / SCSB / DP / RTA STAMP & CODE	SUB-BROKER'S / SUB-AGENT'S STAMP & CODE
SCSB / BANK BRANCH STAMP & CODE	SCSB / BANK BRANCH SERIAL NO.

**1. NAME & CONTACT DETAILS OF SOLE/FIRST APPLICANT**

Mr. / Ms. \_\_\_\_\_

Age \_\_\_\_\_

Tel. No (with STD code) / Mobile \_\_\_\_\_

**2. PAN OF SOLE/FIRST APPLICANT**

\_\_\_\_\_

**3. INVESTOR'S DEPOSITORY ACCOUNT DETAILS**  NSDL  CDSL

\_\_\_\_\_

For NSDL enter 8 digit DP ID followed by 8 digit Client ID / For CDSL enter 16 digit Client ID

**PLEASE CHANGE MY APPLICATION**

**4. FROM (as per last Application or Revision)**

Options	No. of Equity Shares applied (Application must be in multiples of 6000 equity shares)							Price per Equity Share (₹) 24/- (In Figures)												PHYSICAL
	(In Figures)							Offer Price				Discount, if any				Net Price				
	7	6	5	4	3	2	1	4	3	2	1	4	3	2	1	4	3	2	1	
Option 1																				
(OR) Option 2				NOT APPLICABLE																
(OR) Option 3				NOT APPLICABLE																

**5. TO (Revised Application)**

Options	No. of Equity Shares applied (Application must be in multiples of 6000 equity shares)							Price per Equity Share (₹) 24/- (In Figures)												PHYSICAL
	(In Figures)							Offer Price				Discount, if any				Net Price				
	7	6	5	4	3	2	1	4	3	2	1	4	3	2	1	4	3	2	1	
Option 1																				
(OR) Option 2				NOT APPLICABLE																
(OR) Option 3				NOT APPLICABLE																

**7. PAYMENT DETAILS**      PAYMENT OPTION : Full Payment

Amount Blocked (₹ in Figures) \_\_\_\_\_ (₹ in words) \_\_\_\_\_

ASBA Bank A/c No. \_\_\_\_\_

Bank Name & Branch \_\_\_\_\_

I/WE (ON BEHALF OF JOINT APPLICANTS, IF ANY), HEREBY CONFIRM THAT I/WE HAVE READ AND UNDERSTOOD THE TERMS AND CONDITIONS OF THIS APPLICATION FORM AND THE ATTACHED ABRIDGED PROSPECTUS AND THE GENERAL INFORMATION DOCUMENT FOR INVESTING IN THE PUBLIC OFFER ("GID") AND HEREBY AGREE AND CONFIRM THE "INVESTOR UNDERTAKING" AS GIVEN OVERLEAF. I/WE (ON BEHALF OF JOINT APPLICANTS, IF ANY) HEREBY CONFIRM THAT I/WE HAVE READ THE INSTRUCTIONS FOR FILLING UP THE APPLICATION FORM GIVEN OVERLEAF.

<b>8 A. SIGNATURE OF SOLE / FIRST APPLICANT</b>  Date: _____, 2018	<b>8 B. SIGNATURE OF ASBA BANK ACCOUNT HOLDER(S) (AS PER BANK RECORDS)</b> I/We authorize the SCSB to do all acts as are necessary to make the Application in the Offer	<b>BROKER / SCSB / DP / RTA STAMP</b> (Acknowledging upload of Application in Stock Exchange System)
	1) _____	
	2) _____	
	3) _____	

TEAR HERE



**MAC HOTELS LIMITED - INITIAL PUBLIC OFFER - REVISION - NR**

Acknowledgement Slip for Registered Broker/SCSB/CDP/RTA

Application Form No. \_\_\_\_\_

DPID / CLID \_\_\_\_\_ PAN \_\_\_\_\_

Additional Amount Blocked (₹ in figures)	Bank & Branch	SCSB Branch Stamp & Signature
ASBA Bank A/c No.		
Received from Mr./Ms.		
Telephone / Mobile	Email	

TEAR HERE

<b>MAC HOTELS LIMITED - INITIAL PUBLIC OFFER - REVISION - NR</b> www.sapprints.com	Option 1	Option 2	Option 3	Stamp & Signature of Registered Broker / SCSB / CDP / RTA	Name of Sole / First Applicant
	No. of Equity Shares		NOT APPLICABLE		
	Offer Price				
	Additional Amount Blocked (₹)				
ASBA Bank A/c No.: _____					Acknowledgment Slip for Applicant
Bank & Branch: _____					
					Application Form No. _____

TEAR HERE

PLEASE FILL IN BLOCK LETTERS

TEAR HERE