This is an abridged prospectus containing salient features of the Prospectus. You are encouraged to read greater details available in the Prospectus (https://steelmantelecom.com/initial-public-offering/)

#### THIS ABRIDGED PROSPECTUS CONSISTS SIX PAGES. PLEASE ENSURE THAT YOU HAVE RECEIVED ALL THE PAGES.

You may obtain a physical copy of the Application form and the Prospectus from Stock Exchange, our Company, Lead Manager, Non-Syndicate Registered Brokers, Registrar and Share Transfer Agents, Underwriters, Bankers to the Issue or Self Certified Syndicate Banks. You may also download the Prospectus from the websites of Securities and Exchange Board of India ('SEBI'), Stock Exchange (BSE Limited) Lead Manager and the Company where the equity shares are proposed to be listed (Stock Exchange) that is www.sebi.gov.in; www.bseindia.com; www.gretexcorporate.com and www.steelmantelecom.com respectively. All capitalized terms used herein and not specifically defined shall have the same meaning as ascribed to them in the Prospectus.



#### STEELMAN TELECOM LIMITED

Corporate Identification Number: U55101WB2003PLC096195

**Date of Incorporation:** May 12, 2003

Dute of meor portation. May 12, 2005					
Registered	Office C	Contact Person	Email and Telephone		Website
Rishi Tower, Pre	emises No. N	/Is. Nidhi Goyal	Email Id: info@steelmantelecom.in		www.steelmantelecom.com
02-315, Street	No. 315,	Company	<b>Tel no:</b> 330	)-5785325	
New Town, K	Colkata-	Secretary and			
700156, West		Compliance			
India.	· ,	Officer			
muia.					
	PRO:	MOTERS OF TH	<u>HE COMPANY: M</u>	<u>IR. MAYANK BI</u>	NDAL
		DE'	TAILS OF THE IS	SSUE	
Type	Fresh Issue	OFS Size	<b>Total Issue</b>		Eligibility
	Size	(In ₹ Lakhs)	Size		
	(In ₹ Lakhs)		(In ₹ Lakhs)		
Fresh Issue and	₹1,821.31	₹ 781.05	₹ 2,602.36	This issue is being	ng made in terms of chapter IX of
Offer for Sale				the SEBI (ICDF	R) regulations, 2018 as amended.

These equity shares are proposed to be listed on SME Platform of BSE Limited.

**OFS: Offer for Sale** 

OT S. OTHER TOT SMILE				
Price Band, Minimum Bid Lot & Indicative Timelines				
Issue Price	₹ 96 per Equity Share of Face Value of ₹ 10 Each			
Minimum Bid Lot Size	1,200 Equity Shares			
Issue Opens On	Monday, September 26, 2022			
Issue Closes On	Thursday, September 29, 2022			
Finalisation of Basis of Allotment	On or Before Tuesday, October 04, 2022			
Initiation of Refunds	On or Before Thursday, October 06, 2022			
Credit of Equity Shares to Demat accounts of Allottees	On or Before Friday, October 07 ,2022			
Commencement of trading of Equity Shares	On or Before Monday, October 10, 2022			

<sup>\*</sup>For details of *Issue Price* and *Basis of Issue Price*, please refer to Pre Issue Advertisement on page 85 of Prospectus.

## WEIGHTED AVERAGE PRICE OF THE EQUITY SHARES ACQUIRED BY OUR PROMOTERS AND SELLING SHAREHOLDERS IN THE LAST ONE YEAR PRECEDING THE DATE OF THIS PROSPECTUS

Name	Weighted Average Cost of Acquisition (in Rs.)
Mr. Mayank Bindal	NIL

## RISKS IN RELATION TO THE FIRST OFFER

The face value of the Equity Shares is ₹ 10. The Floor Price, Cap Price and Offer Price determined by our Company and the Selling Shareholders, in consultation with the LM's, on the basis of the assessment of market demand for the Equity Shares by way of the Fixed Price Process, as stated under "Basis for Issue Price" on page 85 should not be considered to be indicative of the market price of the Equity Shares after listing. No assurance can be given regarding frequency of trading in the Equity Shares nor regarding the price at which the Equity Shares will be traded after listing.

#### **GENERAL RISKS**

Investment in equity & equity-related securities involve a degree of risk and investors should not invest any funds in this Issue unless they can afford to take the risk of losing their investment. Investors are advised to read the risk factors carefully before taking an investment decision in this Issue. For taking an investment decision, investors must rely on their own examination of the Issuer and this Issue, including the risks involved. The Equity Shares have not been recommended or approved by the Securities and Exchange Board of India ("SEBI"), nor does, SEBI guarantee the accuracy or adequacy of the contents of the RHP. Specified attention of the investors is invited to the section titled "Risk Factors" at page 26 of the Prospectus and on page 05 of this Abridged Prospectus.

## **PROCEDURE**

You may obtain a physical copy of the Bid-cum-Application Form and the Prospectus from the stock exchange, syndicate members, registrar to the issue, share transfer agents, depository participants, stock brokers, underwriters, bankers to the issue, investors' associations or Self Certified Syndicate Banks.

If you wish to know about processes and procedures applicable to this issue, you may request for a copy of the Prospectus and/or the General Information Document (GID) from the BRLM's or download it from the websites of the Stock Exchanges i.e. www.bseindia.com; and www.gretexcorporate.com.

	PRICE INFORMATION OF LEAD MANAGER: GRETEX CORPORATE SERVICES LIMITED				
Sr. No.	Issue Name	+/- % change in Price on closing price, [+/- % change in closing benchmark]- 30 <sup>th</sup> calendar days from listing	closing price, [+/- %	+/- % change in Price on closing price, [+/- % change in closing benchmark]- 180 <sup>th</sup> calendar days from listing	
1	G M Polyplast Limited	4.48, [6.49]	0.30, [21.38]	5.55, [17.38]	
2	Niks Technology Limited	5.42, [-1.47]	71.06, [6.14]	-0.99, [21.35]	
3	PlatinumOne Business Services Limited	144.42, [3.66]	77.31, [-2.29]	57.29, [-5.69]	
4	Markolines Traffic Controls Limited	4.13, [1.77]	-9.65, [-4.92]	14.24, [-4.52]	
5	Clara Industries Limited	68.75, [-1.05]	106.82, [0.24]	127.84, [-8.04]	
6	Goel Food Products Limited	12.70, [6.92]	N.A.	N.A.	
7	Sailani Tours N Travels Limited	179.35 [7.17]	N.A.	N.A.	
8	Jayant Infratech Limited	218.92 [11.12]	N.A.	N.A.	
9	B-Right RealEstate Limited	-5.19 [11.12]	N.A.	N.A.	
10	Shantidoot Infra Services Limited	N.A.	N.A.	N.A.	

	GENERAL INFORMATION				
Names of Lead Manager and	GRETEX CORPORATE SERVICES LIMITED				
contact details	Office No.13, 1st Floor, New Bansilal Building, Raja Bahadur Mansion, 9-15, Homi				
	Modi Street, Fort, Mumbai – 400 001, Maharashtra, India				
	<b>Tel No.:</b> +91 – 22 – 4002 5273/ 98368 22199; <b>Fax No.:</b> N.A.				
	Email: info@gretexgroup.com/mbk@gretexgroup.com;				
	Website: www.gretexcorporate.com				
	Contact Person: Ms. Dimple Magharam Slun				
	SEBI Registration No: INM000012177				
	CIN: L74999MH2008PLC288128				
Name of Registrar to the	BIGSHARE SERVICES PRIVATE LIMITED				
Issue and contact details	S6-2, 6th Pinnacle Business Park, Mahakali Caves Road, next to Ahura Centre, Andheri				
	East, Mumbai- 400093, Maharashtra, India.				
	<b>Tel. No.:</b> +91 – 22 – 6263 8200;				
	E-mail: ipo@bigshareonline.com				
	Investor Grievance E-mail: investor@bigshareonline.com				
	Website: www.bigshareonline.com				
	Contact Person: Mr. Aniket Chindarkar				
	SEBI Registration No.: INR000001385				
	CIN: U99999MH1994PTC076534				
Name of the Market Maker	GRETEX SHARE BROKING PRIVATE LIMITED				
	Office No.13, 1st Floor, New Bansilal Building, Raja Bahadur Mansion, 9-15, Homi				
	Modi Street, Fort, Mumbai – 400 023				
	<b>Tel No.:</b> +91 – 22 – 4002 5273; <b>Fax No.:</b> NA				
	Email: sherwoodpvtltd@yahoo.co.in;				
	Contact Person: Mr. Alok Harlalka				
	SEBI Registration No: INZ000166934				
	Market Maker Registration No.: SME MM0617628062012				
	CIN: U65900MH2010PTC289361				
Name of Statutory Auditor & Peer Review Auditor	M/s. Gupta Agarwal & Associates, Chartered Accountants				

Self-Certified Syndicate	The list of banks is available on
Banks	https://www.sebi.gov.in/sebiweb/home/list/5/33/0/0/Intermediaries
Non-Syndicate Registered	You can submit Bid cum Application Forms in the Issue to Non Syndicate Registered
Brokers	Brokers at the Non Syndicate Broker Centres. For further details, see section titled
	"Issue Procedure" beginning at page 187 of the RHP
Details regarding website	The details of the Designated Registrar and Share Transfer Agents Locations and
address(es)/link(s) from	Designated Collecting Depository Participant Locations, along with their names and
which the investor can obtain	contact details are available on the websites of the Stock Exchange ( <u>www.bseindia.com</u> )
list of Registrar to issue and	and updated from time to time.
share transfer agents,	
depository participants and	
stock brokers who can accept	
application from investor (as	
applicable)	

	PROMOTERS OF THE ISSUER COMPANY				
Sr. No.	Name	Individual/	Experience & Educational Qualification		
		Corporate			
1	Mr. Mayank Bindal	Individual	He has over a decade of rich experience in Telecom & ICT Industry. Under his dynamic leadership Steelman has increased its business and reach across India and South East Asia. He has been instrumental in launching new services lines for Steelman which has been focused on growth and bottom line. He possesses excellent man management skills and has developed a strong leadership team under him to manage this expansion. He is a one of the most dynamic young Entrepreneurs with Global Approach		
			focussed on customer satisfaction and value creation for customers. Having experience in the field of finance, management, strategy making, he handles the overall affairs of the Company.		

## **BUSINESS OVERVIEW AND STRATEGY**

Company Overview: Our Company was originally incorporated on May 12, 2003 as a private limited company in the name of "Dwarka Prasad Bindal & Sons Hotels Private Limited" and subsequently converted into public limited Company on July 23, 2008 and the name of the Company changed to "Steelman Telecom Private Limited" We offer support services and solutions to address the Network requirements of Telecom industry. Over the years we have been implementing various projects and have been recognized by our clients for quality and timely execution successfully of the projects undertaken. This expertise and capability has helped us to achieve continuous growth and success.

Product/Service Offering: We provide services for Network Survey and Planning, Installation and Commissioning, Network Testing and Optimization, Network Solutions and Managed Services for network maintenance. Our strong technical background enables us to effectively carry out end-to-end services thereby covering the entire network & technology service solutions. Our understanding of critical aspects of a technology and utilizing the same to improve coverage, capacity & quality of today's networks leads to network quality improvement;

Geographies Served: We are currently having presence in the states of West Bengal, Odisha, and Haryana and most of our business. Going forward, we plan to establish our presence in the other states of India.

Key Performance Indicators: Increasing Operational efficiency, Better working capital management, Increase geographical presence, Increase geographical presence, Expand our array of services, Brand recognition.

Intellectual Property, if any As on date our Company does not own any intellectual property. We have not applied for registration of our name and logo and do not own the trademark legally as on date. We may be unable to adequately protect our intellectual property. Furthermore, we may be subject to claims alleging breach of third party intellectual property rights.

#### Manufacturing plant, if any Not Applicable

**Employee Strength**: 1983 Employees

	BOARD OF DIRECTORS				
Sr.	Name	Designation	Experience & Educational	Other Directorships	
No.			Qualification		
1	Mr. Mahendra Bindal	Managing Director	For details, please refer to page 3 of this Abridged Prospectus.	Indian Public Limited Companies	
1	Directi	Bucció	this Horitaged Prospectus.	<ul> <li>EDP Software Limited         Indian Private Limited         Companies         Central Equipment Suppliers             Private Limited         </li> <li>Polymet Pallets Private Limited</li> <li>EC Wheels India Private Limited.</li> <li>Foreign Companies: NA</li> </ul>	

	Mr. Girish	Executive	Aged 58 years, is the Chairman and	Indian Public Limited Companies
2	Bindal	Director	Executive Director of our Company.	EDP Software Limited
	Billiaur	Breetor	He is an Innovative thinker with	C EDI Software Emitted
			Broad Based Expertise of more than	Foreign Companies: NA
			19 years in Telecom and Information	1 oreign companies. IVA
			and Communications Technology	
			(ICT) Sector. He has proven ability to	
			quickly analyse key business drivers	
			and develop strategies to grow the	
			bottomline. He is a high integrity	
			energetic leader known for ability to envision and create successful	
			outcomes in complex situations. He is	
			Self-Motivated with exceptionally	
			good negotiating skills and has a solid	
			understanding of Technology and	
	Ms. Saloni	Non-	Business Management.  Aged 35 years, is the Non-Executive	Indian Companies: NA
3		Executive	Director of our Company. She was	Foreign Companies: NA
3	Bindal	Director	appointed as Non-Executive Director	Poreign Companies. NA
		Director	1 - 1	
			w.e.f. July 01, 2022. She has completed her Bachelor of	
			completed her Bachelor of Commerce. She has been a successful	
			Business Manager engaged in	
	Mar Adval	In don on done	multiple roles throughout her career.	Indian Dublic Limited Communica
1	Mr. Atul	Independent Director	Aged 56 years, is an Independent	Indian Public Limited Companies
4	Kumar Bajpai	Director	Director of our Company. He was	Peerless Securities Limited     Francisco Communication
			appointed as appointed as	Foreign Companies: NA
			Independent Director of the Company w.e.f. May 17, 2022. He has	
			completed his Bachelor of Commerce	
			from University of Calcutta in the	
			year 1982 He is a Chartered	
			Accountant from Institute of	
			Chartered Accountants of India.	
	Mr. Pravin	Independent	Aged 36 years, is the Independent	Indian Public Limited Companies
5	Poddar	Director	Director of our Company. He was	Goel Food Products Limited
	2 0 0 0 0 1	21100101	appointed as Independent Director of	Foreign Companies: NA
			our Company for a period of 5 (Five)	1 oroign companies. 1971
			commencing from July 01, 2022. He	
			is a Chartered Accountant and he	
			completed the examination of the	
			same from the Institute Chartered	
			Accountant of India in the year 2011.	
			Accountant of mula in the year 2011.	

## **OBJECTS OF THE ISSUE**

#### Details of means of finance -

The find requirements for each of the objects of the Issue are stated as follows:

(Rs.in Lakhs)

Sr. No.	Objects of the Issue	Total estimate	Amount deployed till	Amount to be financed	Estimated Net Utilization	Proceeds
- 1,00		cost		from Net	Fiscal 2022-23	
				Proceeds		
1	Investment In Subsidiary	500.00	0.00	500.00	500.00	
2	Working Capital Requirements	800.00	0.00	800.00	800.00	
3	General Corporate Purpose	409.88	0.00	409.88	409.88	
	Total	1,709.88	0.00	1,709.88	1,709.88	

Details and reasons for non-deployment or delay in deployment of proceeds or changes in utilization of issue proceeds of past public issues / rights issue, if any, of the Company in the preceding 10 years. Not Applicable

Name of monitoring agency: if any Not Applicable

Terms of Issuance of Convertible Security: if any Not Applicable

Convertible securities being offered by the Company	Not Applicable
Face Value / Issue Price per Convertiblesecurities	Not Applicable
Issue Size	Not Applicable
Interest on Convertible Securities	Not Applicable
Conversion Period of Convertible Securities	Not Applicable
Conversion Price for Convertible Securities	Not Applicable
Conversion Date for Convertible Securities	Not Applicable
Details of Security created for CCD	Not Applicable

PRE-ISSUE SHAREHOLDING						
Sr. No.	Sr. No. Particulars Pre-Issue No. of Shares % Holding of Pre-Issue					
1.	Promoters	29,91,600	38.46%			
2.	Promoter Group	47,87,400	61.54%			
3.	Public		-			
	Total	7,779,000	100.00			
For further details please refer "Canital Structure" beginning on page 58 of the Prospectus						

For further details please refer "Capital Structure" beginning on page 58 of the Prospectus.

Number/amount of equity shares proposed to be sold by Selling Shareholders: 8,13,600

Particulars	For the year ended 31.03.2022	For the year ended 31.03.2021	For the year ended 31.03.2020
Total Income from Operations (Net)	10,047.13	8,872.39	8,669.56
Net Profit/(Loss) before Tax	533.30	173.28	35.94
Net Profit/(Loss) after Tax	396.58	137.64	(22.91)
Equity Share Capital	498.60	498.60	498.60
Reserves & Surplus	1,042.12	650.54	486.61
Net Worth	1,540.72	1,149.14	985.21
Face Value of Shares (in ₹)	10.00	10.00	10.00
Basic & Diluted earnings per share (in ₹)	5.23	1.82	(0.30)
Return on Net Worth (%)	25.74	11.98	(2.33)
Net Asset Value per share (in ₹) (Pre-Bonus)	30.90	23.05	19.06

For further details, please refer Chapter "Financial Statement as Restated" beginning from page 143 of Prospectus.

#### RISK FACTORS

## The below mentioned risks are top 10 risk factors as per the Prospectus:

- 1. There are outstanding legal proceedings involving our Company, Promoters and Directors Any adverse decision in such proceeding may have a material adverse effect on our business, results of operations and financial condition.
- 2. Our Registered Office and branch offices are not owned by us. The same are occupied by us on a lease basis. Disruption of our rights as lessee or termination of the agreements with our lessor would adversely impact our operations and, consequently, our business
- 3. The COVID-19 pandemic has had, and is expected to have, a material adverse effect on our business, financial condition, results of operations and cash flows.
- 4. Our business is substantially dependent on our key customers from whom we derive a significant portion of our revenues. The loss of any significant clients may have a material and adverse effect on our business and results of operations
- 5. Our revenues are dependent upon our meeting specific customer requirements largely on a case-to-case basis. Any failure or limitation on our ability to provide services may detrimentally affect our future growth.
- 6. We operate in a highly competitive industry, which could limit our ability to grow.
- 7. Significant security breaches in our computer systems and network infrastructure and fraud could adversely impact our business.
- 8. Our Company does not have any long-term agreements with their clients and is subject to uncertainties in demand for our services.
- 9. We require certain approvals and licenses in the ordinary course of business and are required to comply with certain rules and regulations to operate our business, and the failure to obtain, retain and renew such approvals and licences or comply with such rules and regulations, and the failure to obtain or retain them in a timely manner or at all may adversely affect our operations.
- 10. We require several approvals, NOCs, licenses, registrations and permits in the ordinary course of our business. Some of the approvals are required to be transferred in the name of "Steelman Telecom Limited" from "Steelman Telecom Private Limited" pursuant to name change of our company and any failure or delay in obtaining the same in a timely manner may adversely affect our operations.

For further details please refer the section titled "Risk Factors" on page 26 of our Prospectus.

#### SUMMARY OF OUSTANDING LITIGATIONS, CLAIMS AND REGULATORY ACTION

A. Total number of outstanding litigations against the company and amount involved

Name of Entity	Criminal Proceedings	Tax Proceedings	Statutory or Regulatory Proceedings	Disciplinary actions by the SEBI or Stock Exchanges against our Promoters	Material Civil Litigations	Aggregate amount involved ( rs in Lakhs)
Company						
By the Company	Nil	Nil	Nil	Nil	Nil	Nil
Against the Company	Nil	4	Nil	Nil	Nil	-
Directors						
By our Directors	Nil	Nil	Nil	Nil	Nil	Nil
Against the Directors	Nil	10	Nil	Nil	Nil	13.61
Promoters						
By Promoters	Nil	Nil	Nil	Nil	Nil	Nil
Against Promoters	Nil	Nil	Nil	Nil	Nil	Nil
Subsidiaries						
By Subsidiaries	Nil	Nil	Nil	Nil	Nil	Nil
Against Subsidiaries	Nil	Nil	Nil	Nil	Nil	Nil

B. Brief details of top 5 material outstanding litigations against the company and amount involved

Sr. No.	Particulars	Litigation filed by	Current status	Amount involved
		Not Applicable		

- Regulatory Action, if any disciplinary action taken by SEBI or stock exchanges against the Promoters in last 5 financial years including outstanding action, if any: Not Applicable
- Brief details of outstanding criminal proceedings against Promoters: Not Applicable

# ANY OTHER IMPORTANT INFORMATION AS PER LEAD MANAGER / ISSUER – NIL

#### **DECLARATION BY THE COMPANY**

We hereby certify and declare that all relevant provisions of the Companies Act, 2013 (to the extent notified) and the guidelines issued by the Government of India or the regulations or guidelines issued by the Securities and Exchange Board of India, as the case may be, have been complied with and no statement made in the Prospectus is contrary to the provisions of the Companies Act, 2013, the Securities and Exchange Board of India Act, 1992 each as amended or rules made or guidelines or regulations issued there under, as the case may be. We further certify that all disclosures and statements in the Prospectus are true and correct.