



GRETEX CORPORATE SERVICES LIMITED

"Gretex means 10X"

www.gretexcorporate.com

About Us

Gretex Corporate Services Limited ("GRETEX") was established in the year 2008. Since inception, we have aimed to become a one-stop solution for providing Corporate Advisory Services. From its budding time, our goal is to share out of the box ideas and execute them efficiently.

We are SEBI Registered Category – I Merchant Banker and a growing Investment Banker providing bouquet of financial and capital market services to our valued clients spread across the country.

The registered office of GRETEX is situated in Mumbai and branch offices in Kolkata, Indore and Jaipur.

Our name Gretex

Is the abbreviation for the word "greatest" which inspires us to become the leader in our field.

Our Logo

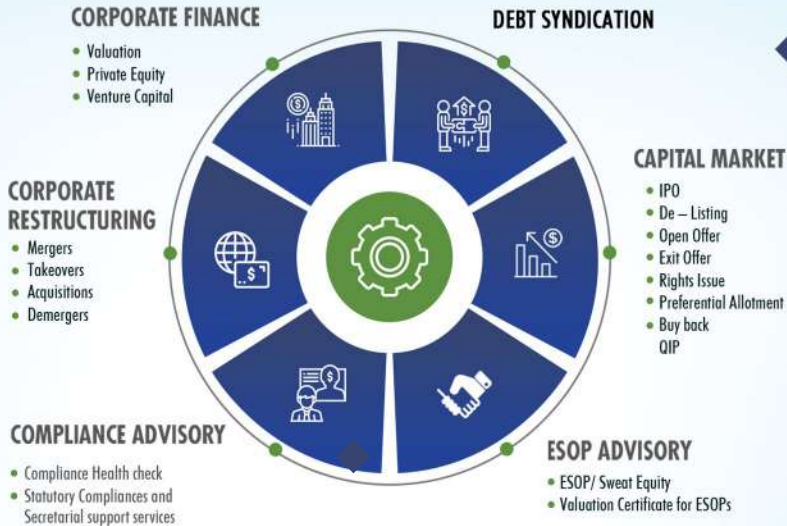
The letter "T" replicates a tree resembling our attitude to provide financial support to the whole world with both hands.

Our motto

Is to provide U the ultimate satisfaction with our out of the box solutions and expertise.



OUR SERVICES

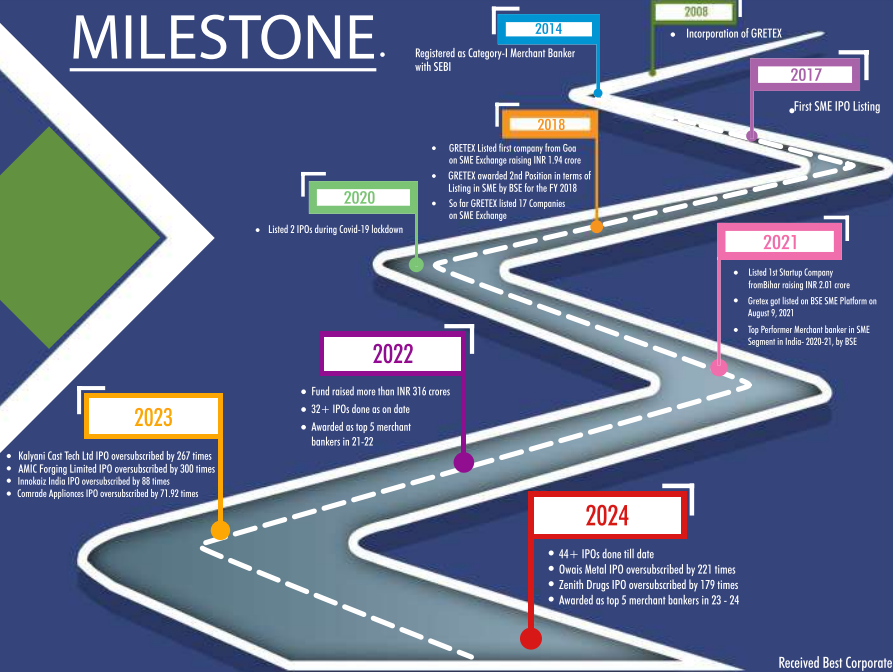


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Received Best Corporate Governance Award 2024

Management Profile

MR. ALOK HARLALKA
Managing Director



Mr. Alok Harlalka is the driving force behind Gretex, having an overall experience of more than 30+ years. and a decade of them in Capital Market & Securities Market. He is the Managing Director of Gretex Corporate Services Limited, Director of Gretex Industries Limited, Director of Gretex Share Broking Limited which is a member of BSE limited & also one of the Directors of Association of Investment Bankers of India (AIBI). His dynamic leadership & entrepreneurial spirit has accelerated the growth of Gretex manifold.

MR. ARVIND HARLALKA
Director



Mr. Arvind Harlalka has 35+ years of experience in the field of Accounts, Finance, Marketing, Manufacturing along with varieties of businesses like Merchant Banking, Musical Instruments, Hosiery Garments, Website Designing, Digital Marketing & more than 20 other types of businesses. He is the Managing Director of Gretex Industries Limited, Director of Gretex Share Broking Private Limited & also a Compliance Officer in BSE. Being a driving force behind establishment of Gretex, his contributions & knowledge have taken Gretex to the world of Professionalism & Recognition.

MR. SUMEET HARLALKA
Director



Mr. Sumeet Harlalka stands as a beacon of extraordinary vision and leadership, with over 15 years of invaluable experience in the capital and stock markets. His dedication to mentoring employees towards a brighter future is unmatched, evident in his sole-handed management of the IB Team at Gretex Group. As Director of Gretex Share Broking and Corporate Services, he oversees operations with unparalleled finesse. His exceptional leadership has been instrumental in navigating Gretex Group through challenges, pioneering strategies for collective growth. With an innate strategic acumen, he demonstrates extraordinary ability in core company functions, exemplifying a sporadic quality of both working and leading Gretex Group as a whole.

LISTING CRITERIA FOR COMPANIES

Eligibility Criteria for BSE SME and NSE Emerge*

| Sr. No. | Particulars | BSE SME | NSE Emerge | Startup ** |
|---------|--------------------|--|--|--|
| 1 | Paid-up capital | Post issue paid up capital shall not be more than INR 25 crores. | Post issue paid up capital shall not be more than INR 25 crores. | 1. Post issue paid up capital shall not be more than INR 25 crores. 2. INR 1 Crore if not registered with MSME/DIPP Else no lower limit |
| 2 | Networth | Positive Networth | – | Positive Networth |
| 3 | Net Tangible Asset | It should be INR 1.5 Crores | – | – |
| 4 | Track Record | At least 3 Years | At least 3 Years | At least 2 Years |
| 5 | Website | Mandatory | Mandatory | Mandatory |
| 6 | Dematerialization | 100% Compulsorily Demat | 100% Compulsorily Demat | 100% Compulsorily Demat |

An issuer not satisfying the condition stipulated above shall be eligible to make an initial public offer only if the issue is made through the book-building process and the issuer undertakes to allot at least 75% of the net offer to QIB and to refund the full subscription money if it fails to do so.

* Detailed updated criteria available on BSE & NSE website.

**Startup listing procedure is the same as SME Listing.

*** Detailed updated criteria mentioned on SEBI website.

MAINBOARD LISTING CRITERIA*

| Sr. No. | Attributes | BSE | NSE |
|---------|----------------------------|---------------------------|---|
| 1 | Post issue paid up capital | It should be INR 10 crore | It should not be less than INR 10 crores |
| 2 | Min. Issue Size | It shall be INR 10 crore | |
| 3 | Min. Market Capitalization | It should be INR 25 crore | It should be INR 25 crore |
| 4 | Track Record | | The company or promoter or partnership firm or proprietorship firm or LLP must have track record of min 3 years |

Eligibility Criteria for as per ICDR 2018***

| Particulars | Guidelines |
|--------------------------|--|
| Net Tangible Assets | Min. INR 3 crore. Calculated on restated & consolidated basis, in all the last 3 full years, of which max 50% are held in monetary assets. |
| Average Operating Profit | Min. INR 15 crore. Calculated on restated & consolidated basis, during the last 3 years with operating profit in each of these three years. |
| Net Worth | Min. INR 1 crore in each of the last three full years. Calculated on restated & consolidated basis. |
| If name changed | If it changed its name within the last 1 year, min. 50% of revenue. Calculated on restated & consolidated basis, for the last 1 full year has been earned by it from activity indicated by its new name. |



Enhanced Liquidity



Unlock Value



Reduced Finance Cost



Interest Free Capital

BENEFITS OF LISTING



Employee Stock
Option Plan



Business Expansion



If listed, Migration to
Main Board in 2 years



PAN India Presence

Performance- IPO'S Managed by Gretex



SME IPOs managed by us have performed exceptionally well on business front which in turn has generated enormous wealth for investors.

| Particulars | Amount (INR crore) | Particulars | Amount (INR crore) |
|--|--------------------|--|--------------------|
| Issue Size of all IPOs managed by Gretex Corporate Services Limited. | 674.14 | Market Cap of SME IPO Companies managed by Gretex (At the time of Listing) | 2341.59 |
| Current Value of Issue Size of all IPOs managed by Gretex Corporate Services Limited. (As on March 08, 2024) | 1389.12 | Market Cap of SME IPO Companies managed by Gretex (As on March 08, 2024) | 5252.84 |

TOP 15 IPO Performances

| Sr. No. | Company Name | Issue Price (in Rs.) | Current Market Price | Listing Total Market Cap (in crores) | Market Cap. (in crores.) * | Appreciation |
|---------|-------------------------------------|----------------------|----------------------|--------------------------------------|----------------------------|--------------|
| 1 | B & B Triplewall Containers Limited | 36.00 | 265.08 | 73.90 | 545.60 | 638.33% |
| 2 | Aaron Industries Limited | 38.00 | 274.03 | 18.17 | 131.19 | 621.84% |
| 3 | Amic Forging Limited | 126.00 | 670.00 | 132.15 | 702.72 | 431.75% |
| 4 | Clara Industries limited | 43.00 | 201.00 | 10.67 | 49.87 | 367.44% |
| 5 | Kalyani Cast Tech Limited | 139.00 | 579.00 | 99.81 | 415.75 | 316.55% |
| 6 | Jayant Infratech Limited | 67.00 | 279.00 | 21.68 | 90.27 | 316.42% |
| 7 | BCPL Railway Infrastructure Limited | 35.00 | 137.25 | 58.53 | 229.53 | 292.14% |
| 8 | Yug Décor Limited | 26.00 | 77.09 | 10.84 | 32.48 | 199.62% |
| 9 | Comrade Appliances Limited | 54.00 | 130.01 | 40.66 | 97.95 | 140.93% |
| 10 | Diggi Multitrade Limited | 13.00 | 30.09 | 12.58 | 29.90 | 137.69% |
| 11 | Deep Polymers Limited | 40.00 | 90.76 | 47.49 | 107.75 | 126.90% |
| 12 | Sailani Tours N Travels Limited | 15.00 | 33.00 | 7.06 | 15.52 | 120.00% |
| 13 | Niks Technology Limited | 201.00 | 434.15 | 7.30 | 15.77 | 116.00% |
| 14 | Goel Food Products Limited | 72.00 | 150.15 | 27.16 | 56.63 | 108.54% |
| 15 | Misquita Engineering Limited | 27.00 | 55.75 | 7.27 | 15.02 | 106.48% |

*CMP: Current Market Price
As on JANUARY 31, 2024 taken from BSE & NSE

SOME OF OUR PRESTIGIOUS CLIENTS



MANJUSHREE



Platinumone



transsteel



B-Right Real Estate Limited Building Real Value Homes



onsecutive Investments



Tinnevely Tuticorin INVESTMENTS LIMITED



ECONO TRADE (INDIA) LIMITED



PH Trading Limited



KOME-ON



foxin



NIKS Technology



VALUATIONS

Looking to hire a **Merchant Banker** to value your company?

Valuation is a process by which a company's worth is determined based on the historical and projected future financials. There are numerous methods of valuation each serving a different purpose, out of which most common methods are as follows:-

- 1. NAV**
- 2. DCF**
- 3. PEVC**



Gretext plays very significant role and it has expertise in Valuation. It understands the purpose behind valuing a company, does financial analysis, applies appropriate valuation methodologies, forecasts company's performance, analyzes industry trends and follows every step until the preparation of valuation report.

SOME OF OUR VALUABLE CUSTOMERS



Head Office:

Wing - A/401, Naman Midtown,
Senapati Bapad Marg,
Prabhadevi, Lower Parel,
Mumbai - 400013
Phone : +91 9836821999



Corporate Office:

B Wing 1220, ONE BKC
G Block BKC
Bandra Kurla Complex
Bandra East
Mumbai – 400051



Associate:

AADHAR INFONET PVT. LTD.
1ST Floor Plot No. F-103, Scheme No. 1-A,
Kartarpura Industrial Area, 22 Godam,
Jaipur-302006
Phone : +91 93140 12927
E- mail: lalitchoudhary@aadharinfonet.com



Branch Offices

Kolkata: 90, Phears Lane, 5th Floor
Kolkata – 700 012
Phone : +91 33 4006 9278
E-mail: info@gretexgroup.com



Chennai: 3E, 3rd Floor, Jamal Fazal Chambers
26 Greams Road, Thousand Lights
Chennai, Tamil Nadu- 600006



Indore: Skye Earth corporate unit no. 914 105,
AB Rd, Sector C, Slice 5, Part II, Shalimar Township,
Indore, Madhya Pradesh 452010
Phone : +91 731 490 1198



Criteria of listing for SME on BSE and NSE platform

| Sr. No. | Attributes | BSE | NSE |
|---------|----------------------------|--|--|
| 1 | Post issue paid up capital | It shall not exceed INR 25 crore. | It shall not exceed INR 25 crore. |
| 2 | Net worth | Minimum INR 1 crore for 2 preceding financial years. | Positive net worth. |
| 3 | Net Tangible Assets | Minimum net tangible asset must be INR 3 crore | It shall be INR 25 crore |
| 4 | Track Record | SMEs must be in existence of 3 years. | Company must have 3 years of existence or a minimum of 3 years of track record |
| 5 | Website | Mandatory | Mandatory |
| 6 | Dematerialisation | 100% compulsory demat | 100% compulsory demat |
| 7 | Cash Flows | The company should have combined positive cash accruals (earnings before depreciation and tax) in any of the years out of the last 3 years and the net worth of the same should be positive. | The company should have combined positive cash accruals (earnings before depreciation and tax) from operations in at least 2 years out of the last 3 years. |
| 8 | Other Requirements | Leverage ratio should not be more than 3:1, finance companies have exemption.SME should not default in payment of loan and interest thereon. If SME has changed its name in last 1 year, at least 50% of business revenue should be in the new name. There is no winding up petition filed against the company to the court or no liquidator is appointed. | Promoters individually or collectively with a minimum of 3 years of experience in the same line of business shall hold at least 20% of the company's post-issue equity share capital.IPO applicant has not been referred to BIFR or no proceedings are undergoing under the Insolvency and Bankruptcy Code.The entity has not received a winding-up petition from Court or NCLT. |

Criteria of listing for SME on BSE and NSE platform

| Sr. No. | Attributes | Startup |
|---------|----------------------------|--|
| 1 | Post issue paid up capital | It shall not exceed INR 25 crore.INR 1 crore if not registered as startup with DPIIT |
| 2 | Net worth | Positive Net worth |
| 3 | Net Tangible Assets | - |
| 4 | Track Record | At least 2 years |
| 5 | Website | Mandatory |
| 6 | Dematerialisation | 100% compulsory demat |
| 7 | Cash Flows | - |
| 8 | Other Requirements | There should not be any change in the promoters of the company in preceding one year from date of filing the application to BSE for listing under Startup segment. |