

Job Title: Telecaller Intern**Location: Mumbai**

About Us: Gretex Corporate Services Limited is a leading merchant banking firm specializing in Investment Banking, Merchant Banking, Corporate Restructuring, Corporate Advisory. We are committed to delivering exceptional financial solutions and fostering strong client relationships.

Position Overview: We are seeking a motivated and enthusiastic Telecaller Intern to join our team. This internship will provide valuable experience in the merchant banking sector, allowing you to develop your communication and sales skills.

Key Responsibilities:

- Conduct outbound calls to potential clients to promote our financial services.
- Assist in generating leads and maintaining the customer database.
- Provide information about our services and address client inquiries.
- Schedule appointments for the sales team with prospective clients.
- Maintain accurate records of calls and customer interactions.

Qualifications:

- Currently pursuing or recently completed a degree in Finance, Business Administration, or a related field.
- Strong verbal communication and interpersonal skills.
- Ability to work independently and as part of a team.
- Basic understanding of financial products and services is a plus.
- Proficiency in MS Office and CRM software is an advantage.

What We Offer:

- Hands-on experience in the merchant banking industry.
- Mentorship from experienced professionals.
- Opportunity to develop skills in sales and client relationship management.
- A dynamic and collaborative work environment.